

**FORSYTH COUNTY  
BOARD OF COMMISSIONERS**

**BRIEFING  
DRAFT**

MEETING DATE: SEPTEMBER 20, 2018

AGENDA ITEM NUMBER: 4 A+B

**SUBJECT: A. PUBLIC HEARING TO CONSIDER THE EXPENDITURE OF COUNTY GENERAL FUNDS FOR AN ECONOMIC DEVELOPMENT PROJECT AND AUTHORIZING EXECUTION OF AN AGREEMENT WITH WILSON-COOK MEDICAL, INC.**

**B. RESOLUTION AUTHORIZING THE EXPENDITURE OF COUNTY GENERAL FUNDS FOR AN ECONOMIC DEVELOPMENT PROJECT TO AID AND ENCOURAGE THE RELOCATION AND EXPANSION BY WILSON-COOK MEDICAL, INC OF ITS MEDICAL DEVICE MANUFACTURING BUSINESS IN FORSYTH COUNTY AND AUTHORIZING EXECUTION OF AN ECONOMIC DEVELOPMENT AGREEMENT WITH WILSON-COOK MEDICAL, INC.**

**COUNTY MANAGER'S RECOMMENDATION OR COMMENTS:**

**SUMMARY OF INFORMATION:**

**ATTACHMENTS:**     YES     NO

**SIGNATURE:** \_\_\_\_\_ **DATE:** \_\_\_\_\_  
**COUNTY MANAGER**

**RESOLUTION AUTHORIZING THE EXPENDITURE OF COUNTY GENERAL FUNDS FOR AN ECONOMIC DEVELOPMENT PROJECT TO AID AND ENCOURAGE THE RELOCATION AND EXPANSION BY WILSON-COOK MEDICAL, INC. OF ITS MEDICAL DEVICE MANUFACTURING BUSINESS IN FORSYTH COUNTY AND AUTHORIZING EXECUTION OF AN ECONOMIC DEVELOPMENT AGREEMENT WITH WILSON-COOK MEDICAL, INC.**

**WHEREAS**, North Carolina General Statute 158-7.1 authorizes counties to undertake an economic development project by extending assistance to a company in order to aid and encourage the company to expand its operations within the county; and

**WHEREAS**, Wilson-Cook Medical, Inc., a medical device manufacturing business, is considering the relocation and expansion of its operations in Forsyth County, or other Counties, through capital investments and job creation and retention; and

**WHEREAS**, Forsyth County is considering entering into an economic development incentives agreement with Wilson-Cook Medical, Inc. to aid and encourage the relocation and expansion of its medical device manufacturing business operation in Forsyth County, in which the County will appropriate and expend funds in a proposed amount not to exceed \$2,387,550 from available revenues in the General Fund over a ten-year period, and in which annual County incentive amounts will not exceed 60% of the actual annual property taxes generated by the capital investments outlined herein made by Wilson-Cook Medical, Inc. and/or its subsidiaries and affiliates in Forsyth County and paid to the County in the prior fiscal year during the term of the proposed agreement beginning after the company receives its Certificate of Occupancy, and based upon and contingent upon a capital investment by Wilson-Cook Medical, Inc. and/or its subsidiaries and affiliates of at least \$55,000,000 in building capital investment over a one-year period, and the creation of at least 50 new full-time or full-time equivalent (FTE) jobs in Forsyth County over a ten-year period with an average wage of at least \$38,000 and the retention of 650 existing jobs in Forsyth County over a ten-year period with an average wage of \$49,000 per year, plus benefits; and

**WHEREAS**, the Forsyth County Board of Commissioners has duly advertised and conducted a public hearing to consider whether to participate in and expend County General Funds for an economic development incentives agreement between Forsyth County and Wilson-Cook Medical Inc. based on the Company's proposed relocation and

expansion of its medical device manufacturing business operation through capital investments and job creation and retention in Forsyth County as outlined herein; and

**WHEREAS**, the proposed relocation and expansion of medical device manufacturing business operations by Wilson-Cook Medical, Inc. in Forsyth County will stimulate the local economy, promote business, create and retain permanent jobs in the County, increase the property tax base and revenues therefrom, and increase business prospects of the County;

**NOW, THEREFORE, BE IT RESOLVED** that the Forsyth County Board of Commissioners, after duly advertised public hearing held, finds that the proposed economic development incentives agreement as outlined herein with Wilson-Cook Medical, Inc. will stimulate the local economy, promote business, create and retain permanent jobs in the County, increase the property tax base and revenues therefrom, and increase business prospects of the County.

**BE IT FURTHER RESOLVED** that the Forsyth County Board of Commissioners hereby approves and authorizes Forsyth County's participation in an economic development incentives project to aid and encourage Wilson-Cook Medical Inc. to expand its medical device manufacturing business operation in Forsyth County, and the County's appropriation and expenditure of County funds in an amount not to exceed \$2,387,550 from available revenues in the General Fund over a ten-year period, in which annual County incentive amounts will not exceed 60% of the actual annual property taxes generated by the capital investments outlined herein made by Wilson-Cook Medical, Inc. and/or its subsidiaries and affiliates in Forsyth County and paid to the County in the prior fiscal year during the term of the proposed agreement beginning after the company receives its certificate of occupancy, based upon and contingent upon capital investments by Wilson-Cook Medical, Inc. and/or its subsidiaries and affiliates of at least \$55,000,000 in building capital investment over a one-year period, and the creation of at least 50 new full-time or FTE jobs in Forsyth County over a ten-year period with an average wage of at least \$38,000 and the retention of 650 existing jobs in Forsyth County over a ten-year period with an average wage of \$49,000 per year, plus benefits, as will be more specifically set forth in an agreement between Forsyth County and Wilson-Cook Medical, Inc.

**BE IT FURTHER RESOLVED** by the Forsyth County Board of Commissioners that the Chairman or the County Manager and the Clerk to the Board are

hereby authorized to execute, on behalf of Forsyth County, the necessary documents for Forsyth County to participate in an economic development incentives agreement with Wilson-Cook Medical, Inc. as further described herein, subject to a pre-audit certificate thereon by the County Chief Financial Officer, if applicable, and approval as to form and legality by the County Attorney.

Adopted this the 20<sup>th</sup> day of September 2018.

## NOTICE OF PUBLIC HEARING

Notice is hereby given by Forsyth County that, pursuant to the provisions of N.C.G.S. 158-7.1, the Forsyth County Board of Commissioners will hold a public hearing during its Board meeting on Thursday, September 20, 2018, at 2:00 p.m. in the Commissioners' Meeting Room on the Fifth Floor of the Forsyth County Government Center located at 201 N. Chestnut Street, Winston-Salem, N.C. on a proposal to appropriate and expend County funds for an economic development project to aid and encourage Wilson-Cook Medical, Inc., to relocate and expand its medical device manufacturing business at 1001 Reynolds Boulevard, Winston-Salem, N.C. in Forsyth County. The Forsyth County Board of Commissioners intends to consider entering into an economic development incentives contract with Wilson-Cook Medical, Inc. in a proposed amount not to exceed the lesser of \$2,387,550 or 60% of property taxes paid on the new capital investment from available revenues in the County General Fund over a ten-year period. This proposed economic development incentives contract is based upon and contingent upon a capital investment by Wilson-Cook Medical, Inc., and/or its subsidiaries or affiliates, in Forsyth County of at least \$55,000,000, in building capital improvements and the creation of 50 new full-time or full-time equivalent jobs with an average annual wage of at least \$38,000, plus benefits, over a ten-year period and the retention of 650 existing full-time jobs and the maintenance of both the existing and the new jobs in Winston-Salem for a ten-year period. In the opinion of the Forsyth County Board of Commissioners, the Wilson-Cook Medical, Inc. project will stimulate the local economy, promote business, create new jobs, retain existing jobs, increase the property tax base and revenues therefrom, and increase business prospects of the County.

Forsyth County Board of Commissioners  
Ashleigh M. Sloop, Clerk to the Board